

MAGNET CAPITAL PARTNERS

GURGAON | LUCKNOW | KOLKATA

Attracting Capital • Creating Value

BOUTIQUE INVESTMENT BANKING

FINANCIAL ADVISORY | DEBT SYNDICATION | PRIVATE EQUITY | REAL ESTATE | M&A



Firm • Foundation

Magnet Capital Partners is a boutique investment banking and financial advisory firm that helps businesses raise capital, execute high-stakes transactions, and unlock sustainable growth.

We work at the intersection of ambition and capital. Partnering with entrepreneurs, corporates, real estate developers, banks, financial institutions, fund houses, family offices, and investors, we structure bespoke corporate finance solutions across debt syndication, private equity, mergers & acquisitions, real estate finance & transaction advisory, investments, and ancillary support services.

Our approach is grounded in deep technical expertise, extensive market experience, and enduring relationships - always aligned to client outcomes. It's this foundation that allows us to deliver lasting value, engagement after engagement.



**INDEPENDENT
ADVICE**



**FOCUSSED
SOLUTIONS**



**LONG-TERM
RELATIONSHIPS**



**EXECUTION
EXCELLENCE**



Venture • Values

VISION

"To be the trusted partner businesses rely on for their critical financial decisions"

MISSION

"To structure and close the right deals, the right way - with integrity and insight"



Origins · Outlook

Strategic Foundation

- Incorporated in Jan-2024
- Presence in Gurgaon, Lucknow & Kolkata
- Guided by Finance, Strategy & Growth Professionals
- Founded to provide independent, client-centric solutions
- Built on the principles of integrity, expertise, relationships

Guiding Principles

- Understand before advising
- Structure before executing
- Partner beyond the transaction
- Create long-term value for every stakeholder

Key Differentiators

- Boutique advisory - personalised partner involvement
- Tailor-made financial solutions
- Independent advice aligned with client interests
- Strong execution focus with institutional quality standards
- Confidential and relationship-driven engagement model

Financial Network

- Leading Banks & NBFCs
- Private Equity Funds & VCs
- HNIs & Institutional Investors
- Family Offices & Corporate Promoters



PROFESSIONALS
CAs CSs CWAs MBAs



COLLECTIVE EXP.
OVER 150 YRS



PAN-INDIA
SERVICE



FUND RAISED
INR 2,500+ Crores



Capability • Coverage

We offer comprehensive solutions to support every stage of your growth journey



DEBT SYNDICATION

Arranging, structuring, and syndicating loans from Banks, NBFCs & Financial Institutions on optimal terms



FINANCIAL ADVISORY

Strategic financial guidance across capital structuring, planning, and critical decision-making, tailored to each client's goals



PRIVATE EQUITY PLACEMENT

Raising capital and placing equity privately with PE funds and VCs to fund expansion, buyouts, & other growth needs



REAL ESTATE SOLUTIONS

Specialised advisory and capital solutions for real estate transactions, tailored to developers and individuals



MERGERS & ACQUISITION

End-to-end advisory across origination, negotiation, and closing — delivering deals that create lasting value



Debt • Deals

We help businesses access the right debt capital from the right lenders on best of terms

Types of Funding

- Working Capital (Fund Based & Non-Fund Based)
 - CC /OD / WCDL / Packing Credit
 - BG / LC
- Term Loan - Greenfield / Brownfield
- Project Finance & Machinery Loans
- Unsecured Business Loans
- CGTMSE & Other Government Scheme Funding
- Bill Discounting / Factoring Solutions
- Takeover / Refinancing of Existing Loans
- Enhancement of Bank Limits
- Sole / Consortium / Multiple Banking Arrangements



Lending Institutions

- Banks
 - PSUs
 - Private
 - Foreign
- NBFCs
- Financial Institutions
- Corporates
- Family Offices
- Fund Houses
- HNIs
- Individuals



Estate • Expertise

We provide end-to-end advisory across the full spectrum of real estate transactions — buying, selling, and leasing commercial, institutional, retail, residential, and agricultural property. Beyond transaction support, we arrange financing for developers and individuals to fund acquisitions, development, and expansion, backed by strong relationships with banks and financial institutions.

Funding to Developers

- Construction Funding
- Inventory Funding
- Land Funding (Very Selective)
- Loan Against Property (LAP)
- Lease Rent Discounting (LRD)
- Restructuring / Refinancing of existing loans
- Private Equity



Funding to Individuals

- Home Loan
- Commercial Property Purchase Loan
- Loan Against Property (LAP)
- Lease Rent Discounting (LRD)
- Land Funding (Very Selective)
- Home Loan BT / Takeover / Enhancement
- Refinancing of Existing Loans at Better Rate



Ancillary · Advisory



**HOTEL BRAND
MANAGEMENT TIE-UP**



**SCHOOL BRAND
TIE-UP**



**LEASING
SOLUTIONS**



**SALE / PURCHASE
OF BUSINESSES**



**DUE-DILIGENCE
SUPPORT**



**ACCOUNTS, AUDIT
& TAXATION**



**GST
COMPLIANCE**



**COMPANY
SECRETARIAL WORK**



**INSURANCE
ADVISORY**



**HR
SERVICES**



Sectors • Served



INFRA



IRON & STEEL



ENERGY



EXPORT IMPORT



MINERALS



AGRI



GARMENTS



FMCG



AUTO



ELECTRONICS



REAL ESTATE



HEALTHCARE



HOSPITALITY



EDUCATION



SERVICES



Process · Path

We believe in complete hand-holding during the entire process – start to finish





Bench • Bios



Ravi Saurabh is a Gurgaon based seasoned Finance Professional with 25+ years of expertise in Corporate Finance. He has advised companies across diversified industries and mobilized thousands of crores for Large Corporates and SMEs. He has handled Due Diligence and Private Equity transactions. An ex-Xaverian, he holds to his credit degrees of CA, CWA & CS



Praveen Kumar Srivastava is a Lucknow based hard core sales and marketing professional. He headed North & East India at Glenmark Pharmaceuticals. He also served Nicholas Piramal as North Zone Head. He comes with 35+ years of rich experience and his core strengths include Business Development, Sales and Sales Effectiveness, Large Team Management



Vikas Srivastava is a Jakarta based Strategic Investor, Trade Finance & Supply Chain expert. He is the Founder of a major Mining & Trading Services Co. He has 25+ years of international experience in mining, commodity trading, and strategic investments. He has great connect across globe with various Funds Houses. He is an MBA from the University of British Columbia (Canada)



Chandan Roy is a Kolkata based Project Management Consultant / Govt. approved Valuer with 35+ years expertise across DPRs, TEV, and due diligence for banks and industry. He advises on fund raising, CDR, OTS & FDI and has handled arbitration and statutory matters. He holds memberships in numerous professional and civic bodies (Institution of Engineers, AIMA, etc.)



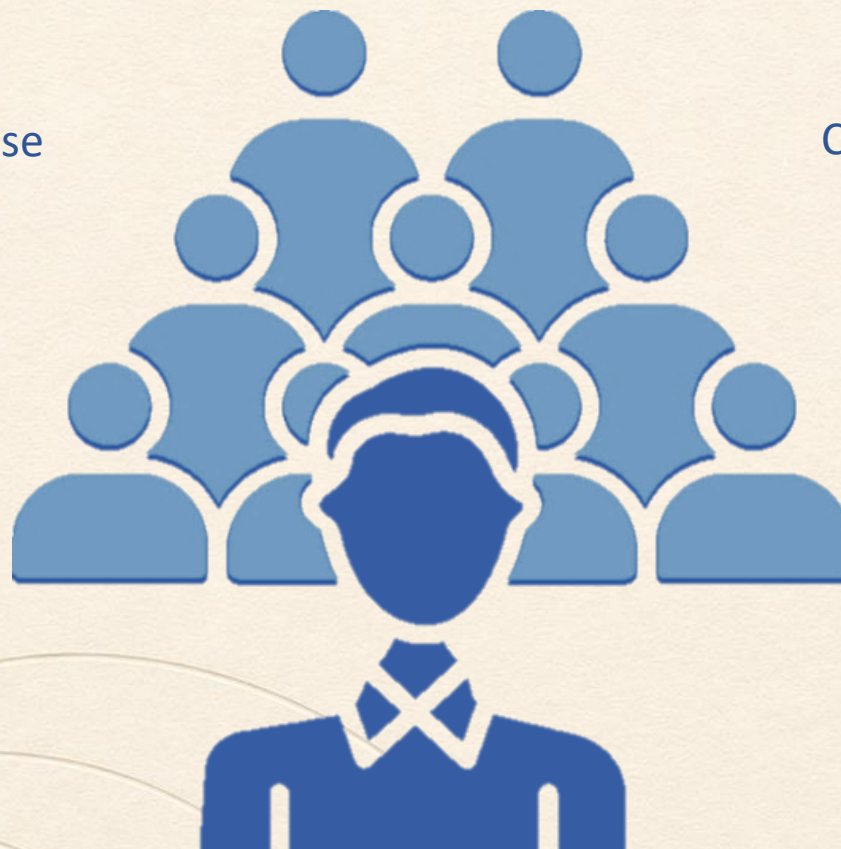
Deepak Bhardwaj is a Gurgaon based Business Leader & Strategic Architect with proven expertise of 20+ years in spearheading multi-functional roles with leveraged capabilities in driving growth, executing strategies ensuring strict compliances. He is BFSI veteran & astute business development expert and very well connected in NCR. He is an MBA from IIPM.



Magnet • Mastery

TO FUNDING INSTITUTIONS

- Due Diligence before presenting any case
- Complete Credit Processing support
- Operating in Different Sectors
- Professional Relationships
- Good Lead Generation
- Large Client Base



TO CLIENTS

- Complete Hand Holding – Start to Finish
- Professional Relationship with FIs
- Huge Fund Raising expertise
- Global reach, Local help
- Optimal Negotiation
- One Stop Shop



Legacy • Ledger

- **INR 360 Mn** Working Capital for a major Kitchenware Brand in Delhi (S-P)
- **INR 296 Mn** Structured LAP with Group BG Limits for Acquisition Funding in Kolkata (I-S)
- **INR 350 Mn** Working Capital for a major Fabrication Company in Sonipat (C-P)
- **INR 350 Mn** Working Capital for a major Solar EPC Company in Bangalore (I-U)
- **INR 250 Mn** Working Capital for a renowned Electronics Brand in Delhi (S-P)
- **INR 170 Mn** Working Capital for a Large EPC Company in Kolkata (K-B)
- **INR 2,180 Mn** Term Loan, Working Capital & LCBD for a Large Coke Producer in Kharagpur (H-B)
- **INR 500 Mn** Working Capital Takeover & LCBD for a Listed Steel Co. in Durgapur (H-K)
- **INR 1,350 Mn** Term Loan & Working Capital for a major Gear Manufacturer in Kolkata (H-D)
- **INR 135 Mn** Term Loan for a 4 Star Hotel in Kolkata (S-M)
- **INR 300 Mn** Term Loan for expansion for a Listed Steel Co. in Durgapur (Y&T-K)
- **INR 94 Mn** Term Loan & Working Capital for a Greenfield Flex Mfg. Unit in Kolkata (S,I&T-S)
- **INR 150 Mn** Term Loan for expansion for a Listed Steel Co. in Durgapur (T-K)
- **INR 250 Mn** LRD Loan for a Property Owning company in Kolkata (S-A)
- **INR 370 Mn** Working Capital for Large EPC company in Kolkata (C-B)
- **INR 75 Mn** Working Capital for a Power Ancillary Mfg. Unit in Kolkata (A-A)



**INR 2,500+ Crores
Fund Mobilized**



**50+ Deals
Concluded**

* Legacy Ledger represents success stories of deals carried out by team in professional & industrial engagements

** Codes in brackets denote internal Deal reference, anonymized for confidentiality



Legacy • Ledger

- **INR 84 Mn** Project Loan for a High-end Residential Project in Kolkata (L-S)
- **INR 134 Mn** Term Loan for a Greenfield Nursing Home in Kolkata (B-A)
- **INR 25 Mn** Working Capital for a Newly setup Plastic Trading Co. in Kolkata (I-H)
- **INR 100 Mn** Working capital for a Infrastructure Ancillary Co. in Kolkata (P-G)
- **INR 130 Mn** Project Finance for a Green IT Building in Kolkata (S-X)
- **INR 100 Mn** Unsecured Loan at a very Competitive Rate for an Infra Co. in Kolkata (H-R)
- **INR 200 Mn** LRD Loan at a Very Fine Rate for a Property owning company in Kolkata (S-A)
- **USD 5 Mn** FCNRB Loan for Listed Steel Roll Mfg. Entity in Kolkata (B-G)
- **INR 35 Mn** Working Capital for a Hospital Unit in Kolkata (I-H)
- **INR 700 Mn** Project Finance for Mall Project in Durgapur (S&L – S)
- **INR 980 Mn** Project Finance for a Commercial Project in Kolkata (S – D)
- **INR 350 Mn** Project Finance for a Green Building project in Kolkata (S-S)
- **INR 350 Mn** Project Finance for Largest Residential Project in Kolkata (S-E)
- **INR 1,100 Mn** Working Capital limits for Rail Engineering Co. in Kolkata (S-P)
- **INR 320 Mn** Project Finance for an 4 Star Hotel cum Commercial Project in Kolkata (S-P)
- **INR 180 Mn** Project Finance for a large Real Estate Project in Kolkata (S-S)



**Pan-India
Execution**



**15+ Sectors
Serviced**

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Ready • Reach

"Whether structuring your next raise or exploring a transaction, we're always geared up"

"Every partnership starts with a single conversation, let's have it"

Let's Build Enduring Value Together..

*We look forward to being your trusted partner
in Growth and Success*

Thank You



GET IN TOUCH



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